

HELPFUL HINTS FOR HAVING A SUCCESSFUL GARAGE SALE

The Uplands has been sponsoring an annual garage sale for several years. The date is set for the first Saturday in June. Here are some tips to help you have a great sale.

1. When turning in your form, be sure to list the items that you have that are popular such as children's clothing and toys, collectibles, tools, furniture, antiques, and dishes.
2. Be Ready! The sale will start at 8:00, and serious buyers come early. Have your things displayed and open your door promptly at 8:00.
3. Don't price too high. Even though your things are nice people are looking for bargains and they only expect to pay about ¼ of retail. It is customary to negotiate, so be ready for it.
4. Group items by price. Tables of items for under \$1.00 appeal to children with their own money. Garage sale pricing stickers are available at office supply stores.
5. Have plenty of change available and decide ahead of time whether you will accept checks or not.
6. Make sure your items are clean and displayed attractively. Have an extension cord available so customers can try out electrical devices.
7. Have fun. Be friendly. Try to be helpful.